# **Result Preview | Pakistan Research**





**Shahmir Khan** 

shahmir.khan@akseerresearch.com

October 28, 2024

# PPL: 1QFY25 EPS expected at PKR 7.13, down by 35% YoY, DPS PKR 1.00

# **Pakistan Petroleum Limited**

PSX: PPL | Bloomberg: PPL PA | Reuters: PPL.PSX

- PPL is scheduled to announce its 1QFY25 financial result on October 29, 2024, wherein, we expect the company to report an EPS of PKR 7.13, down by 35% YoY. Along with the result, we expect the company to announce an interim cash dividend of PKR 1.00/share.
- Net sales are expected to clock in at PKR 64.5bn during 1QFY25, compared to PKR 78bn in SPLY, down 17% YoY, due to PKR appreciation against the greenback (5% YoY) and a decline in oil/gas production (-13%/-10% YoY) for the quarter.
- Exploration expenses are anticipated at PKR 3.4bn (+65% YoY) for 1QFY25 vs PKR 2.1bn in SPLY, owing to a dry well encountered at Rizq-5.
- Other income is expected to increase by 38% YoY, climbing to PKR 5.4bn due to the successful settlement for Block-8, Iraq.
- We expect finance costs to decline by 22% YoY owing to lower interest rates.
- The effective tax rate is expected to clock in at 40.2% for 1QFY25 against 37.8% for SPLY.
- We maintain a 'HOLD' recommendation on the stock based on a Jun-25 price target (PT) of PKR 150/share which provides an upside of 10% along with a dividend yield of 2.9%.

Key Data	
PSX Ticker	PPL
Target Price (PKR)	150
Current Price (PKR)	136
Upside/(Downside) (%)	+10
Dividend Yield (%)	2.9
Total Return (%)	13
12-month High (PKR)	144
12-month Low (PKR)	79
Outstanding Shares (mn)	2,721
Market Cap (PKR mn)	370,051

Source: Company Accounts, Akseer Research

Financial Estimates (PKR mn)	1QFY24	1QFY25E	YoY	FY24	FY25E	YoY
Sales	78,011	64,501	-17%	288,797	254,989	-12%
Operating expenses	12,736	16,392	29%	54,727	61,137	12%
Royalties	12,477	12,297	-1%	44,689	46,995	5%
Gross profit	52,797	35,812	-32%	189,381	146,857	-22%
Exploration expenses	2,065	3,402	65%	19,133	17,421	-9%
Other income	3,875	5,351	38%	16,977	20,242	19%
Other operating expenses	4,241	3,763	-11%	18,340	14,399	-21%
Finance costs	429	336	-22%	1,580	1,345	-15%
Profit before tax	47,863	32,297	-33%	159,782	128,478	-20%
Taxation	18,093	12,908	-29%	45,473	51,350	13%
Net income (loss)	29,770	19,389	-35%	114,309	77,128	-33%
EPS	10.94	7.13	-	42.01	28.35	-
DPS	0.00	1.00	-	6.00	4.00	-

Source: Company Accounts, Akseer Research

<b>Key Financial Ratios</b>	FY22A	FY23A	FY24A	FY25E	FY26F	FY27F
EPS (PKR)	20.0	36.0	42.0	28.3	27.5	24.7
EPS Growth	3.9%	80.3%	16.7%	-32.5%	-3.0%	-10.1%
DPS (PKR)	2.0	1.5	6.0	4.0	4.0	3.5
BVPS	159.8	198.7	235.1	259.4	282.9	304.1
PER	6.8	3.8	3.2	4.8	4.9	5.5
Dividend Yield	1.5%	1.1%	4.4%	2.9%	2.9%	2.6%
EV/EBITDA	2.5	1.6	1.4	1.7	1.6	1.6
P/B	0.9	0.7	0.6	0.5	0.5	0.4
ROE	13.2%	20.1%	19.4%	11.5%	10.1%	8.4%

Source: Company Accounts, Akseer Research

## | Result Preview | Pakistan Research





#### **Valuation Basis**

Our PT for Pakistan Petroleum Limited (PPL) has been computed using the reserve-based Free cash flow to equity (FCFE) method. We have used a risk-free rate of 14%, beta of 1.0, and a market risk premium of 6% to arrive at a cost of equity of 20%.

#### **Investment Thesis**

We have a 'HOLD' recommendation on the stock based on our Jun-25 PT of PKR 150/share which results in an upside of 10% alongside a dividend yield of 2.9%. Our investment case on PPL is based on (1) recovery in oil prices, (2) currency devaluation, and (3) incremental production from discoveries.

#### Risks

Key downside risks to our investment thesis include (1) decrease in oil prices (2) delay in development of discoveries (3) low success ratio of drilling activities (4) lower than estimated life of main reserves and (5) further delays in the resolution of circular debt.

#### **Company Description**

Pakistan Petroleum Limited, together with its subsidiaries, engages in the exploration, prospecting, development, and production of oil and natural gas resources in Pakistan, Iraq, and Yemen. It produces natural gas, crude oil, natural gas liquids (NGLs), and liquefied petroleum gas (LPG). The company operates several producing fields located in Sui, Kandhkot, Adhi, Mazarani, Chachar, Adam, Adam West, and Kinza regions.

#### Financial Highlights - PPL

Income Statement (PKR mn)	FY22A	FY23A	FY24A	FY25E	FY26F	FY27F
Net sales	203,811	286,480	288,797	254,989	258,630	245,931
Operating expenses	40,776	48,453	54,727	61,137	70,524	78,837
Royalties	31,018	46,478	44,689	46,995	47,021	44,237
Gross profit	132,017	191,549	189,381	146,857	141,085	122,857
Other income	14,232	17,539	16,977	20,242	18,936	20,467
Other charges	13,929	15,771	18,340	14,399	13,833	12,046
Finance cost	1,297	1,485	1,580	1,345	1,382	1,419
Profit before tax	98,917	165,601	159,782	128,478	121,980	107,606
Taxation	44,585	67,664	45,473	51,350	47,138	40,320
Profit after tax	54,333	97,937	114,309	77,128	74,842	67,286

Source: Company Accounts, Akseer Research

Balance sheet (PKR mn)	FY22A	FY23A	FY24A	FY25E	FY26F	FY27F
PPE	139,578	135,860	134,020	174,298	202,614	230,168
Other LT assets	36,467	59,503	68,079	68,108	68,101	68,213
Non-Current Assets	176,045	195,363	202,099	242,406	270,716	298,381
Current assets	452,634	594,749	705,349	731,108	779,319	817,809
Total Assets	628,679	790,112	907,448	973,515	1,050,035	1,116,190
Non-Current liabilities	65,305	71,605	71,334	73,420	75,571	77,788
Current liabilities	128,670	177,758	196,541	194,276	204,688	210,864
Total Liabilities	193,974	249,364	267,874	267,697	280,259	288,652
Equity	434,704	540,747	639,573	705,818	769,775	827,538
Total Equity & liabilities	628,679	790,111	907,448	973,514	1,050,035	1,116,190

Source: Company Accounts, Akseer Research

Cashflow statement (PKR mn)	FY22A	FY23A	FY24A	FY25E	FY26F	FY27F
Net Income	54,333	97,937	114,309	77,128	74,842	67,286
Non-cash Charges	17,308	20,818	22,184	25,365	30,954	35,395
Operating Cash flows	859	2,090	79,524	68,340	87,158	90,404
FCFF	(7,228)	(13,467)	60,693	4,043	29,270	28,765
Net borrowings	-	-	-	-	-	-
FCFE	(8,526)	(14,952)	59,113	2,698	27,888	27,345
Net change in cash	(17,086)	(6,846)	43,630	(8,186)	17,004	17,822
Closing cash	5,427	6,106	7,074	2,226	4,015	7,840

Source: Company Accounts, Akseer Research





### **Disclaimer**

This report has been prepared and marketed jointly by Akseer Research (Pvt) Limited and Alpha Capital (Pvt) Limited, hereinafter referred jointly as "JV" and is provided for information purposes only. Under no circumstances this is to be used or considered as an offer to sell or solicitation of any offer to buy. While reasonable care has been taken to ensure that the information contained therein is not untrue or misleading at the time of publication, we make no representation as to its accuracy or completeness and it should not be relied upon as such. From time to time, the JV and/or any of their officers or directors may, as permitted by applicable laws, have a position, or otherwise be interested in any transaction, in any securities directly or indirectly subject of this report. This report is provided only for the information of professionals who are expected to make their own investment decisions without undue reliance on this report. Investments in capital markets are subject to market risk and the JV accepts no responsibility whatsoever for any direct or indirect consequential loss arising from any use of this report or its contents. In particular, the report takes no account of the investment objectives, financial situation and particular needs of investors, who should seek further professional advice or rely upon their own judgment and acumen before making any investment. The views expressed in this report are those of the JV's Research Department and do not necessarily reflect those of the JV or its directors. Akseer Research and Alpha Capital as firms may have business relationships, including investment--banking relationships, with the companies referred to in this report. The JV or any of their officers, directors, principals, employees, associates, close relatives may act as a market maker in the securities of the companies mentioned in this report, may have a financial interest in the securities of these companies to an amount exceeding 1% of the value of the securities of these companies, may serve or may have served in the past as a director or officer of these companies, may have received compensation from these companies for corporate advisory services, brokerage services or underwriting services or may expect to receive or intend to seek compensation from these companies for the aforesaid services, may have managed or co-managed a public offering, take-over, buyback, delisting offer of securities or various other functions for the companies mentioned in this report.

All rights reserved by the JV. This report or any portion hereof may not be reproduced, distributed or published by any person for any purpose whatsoever. Nor can it be sent to a third party without prior consent of the JV. Action could be taken for unauthorized reproduction, distribution or publication.

### **Valuation Methodology**

To arrive at our 12-months Price Target, the JV uses different valuation methods which include: 1). DCF methodology, 2). Relative valuation methodology, and 3). Asset-based valuation methodology.

# **Ratings Criteria**

JV employs a three-tier ratings system to rate a stock, as mentioned below, which is based upon the level of expected return for a specific stock. The rating is based on the following with time horizon of 12-months.

RatingExpected Total ReturnBuyGreater than or equal to +15%HoldBetween -5% and +15%SellLess than or equal to -5%

Ratings are updated to account for any development impacting the economy/sector/company, changes in analysts' assumptions or a combination of these factors.

#### **Research Dissemination Policy**

The JV endeavors to make all reasonable efforts to disseminate research to all eligible clients in a timely manner through either physical or electronic distribution such as email, fax mail etc.

#### **Analyst Certification**

The research analyst, denoted by 'AC' on the cover of this report, has also been involved in the preparation of this report, and is a member of JV's Equity Research Team. The analyst certifies that (1) the views expressed in this report accurately reflect his/her personal views and (2) no part of his/her compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this report.

### **Contact Details**



Akseer Research (Pvt) Limited 1st Floor, Shaheen Chambers, KCHS block 7 & 8, off. Shahrah-e-Faisal

T: +92-21-34320359 -60 E: <u>info@akseerresearch.com</u>



Alpha Capital (Pvt) Limited 3rd Floor, Shaheen Chambers, A-4 Central Commercial Area, KCH Society, Block 7 & 8, Near Virtual University, Karachi T: +92-21-38694242

E: info@alphacapital.com.pk



www.jamapunji.pk